

Electrada is Your Electric Fuel Company



The Electrada Story

Driving Fleets' Seamless Transition from Liquid to Electric Fuel

- **Electrada's 360 Charging-as-a-Service innovation:** a sustainable fleet EV charging solution with 0 fleet customer investment, technology, or operational risk
- **Electrada covers 100% of the cost** of your EV charging infrastructure buildout, implementation, operation, and maintenance. You only cover the cost of the electric fuel
- **A strategic electric fuel program** that's completely tailored to fleet operational needs – fixed electric fuel cost for 5+ years that is lower than your current conventional fleet fueling cost per mile from day 1
- **Serving all fleets:** commercial/industrial, school/transit, service/logistics



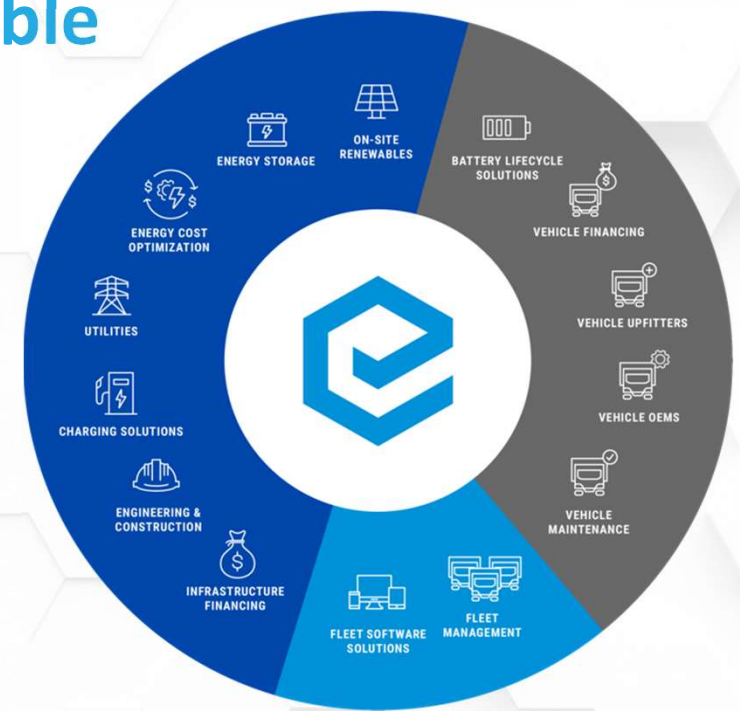
What Electrifies Electrada

- **Our team:** over 300 years of utility, energy, microgrid, mobility, and asset development experience
- **Our history:** “energized” in 2019 / initial funding and commercially active in 2020
- **Our partners:** backed by BlackRock Real Assets as investor and project equity sponsor since mid-2021 / partnered with EV fleet heavyweight Holman
- **Our formula for success:** a long-term partnership with fleet owners – we invest in you and take the performance, energy, and capital risks – you just pay one price for electric fuel

Electrada's Electric Fuel Solution: 100% Integrated, Capitalized, Reliable

Our Charging-as-a-Service (CaaS) Model:

- 100% infrastructure cost covered:
design, build, operate
 - +
 - 99%+ uptime guarantee
 - +
 - Industry-leading SLA
 - +
 - Fixed electric fuel cost
 - +
 - 100% coverage: maintenance, support, upgrade, scalability
 - +
 - Plugged in 24/7: fleet and energy intelligence
dashboard and KPI management
-
- = One, Locational CaaS Price Per kWh**

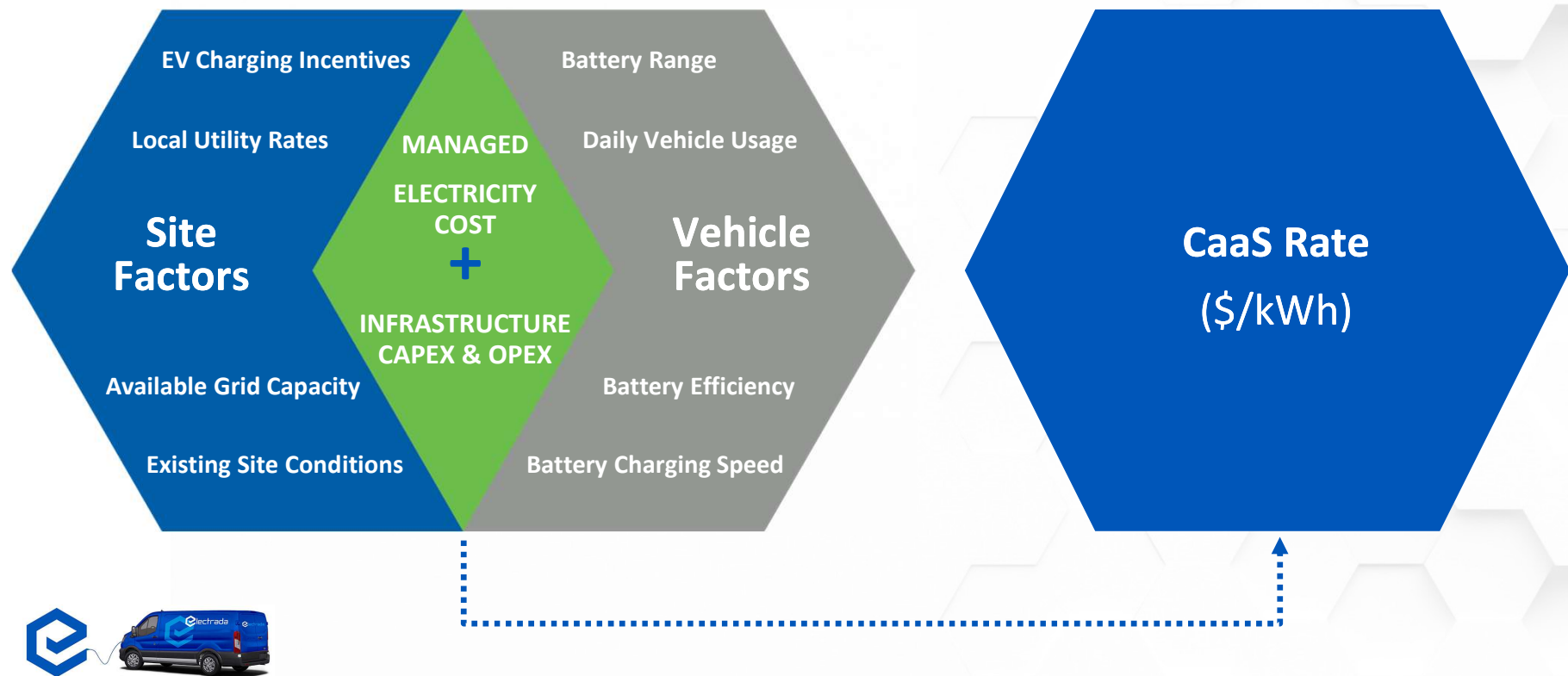


**Electrada
CaaS**

**Fleet Management
Applications**

**Fleet EV
Components**

One Fixed CaaS Cost: How Do We Get There?



Electrada approach: Optimize Energy

- Electric prices more volatile on day-to-day basis than gas/diesel
- Energy is a significant cost factor, if not managed
- Electric prices expected to go up in coming years
- Determining a load shape profile
 - State of charge
- Networked approach: chargers and batteries, and any microgrid



Electrada: CaaS Key Takeaways



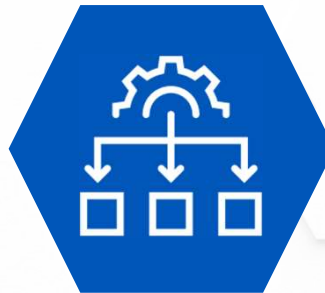
**100% capital
cost covered**



**One
guaranteed
CaaS rate**



**100% blanket
operational
oversight**



**Real-time
energy
intelligence
and KPI
management**



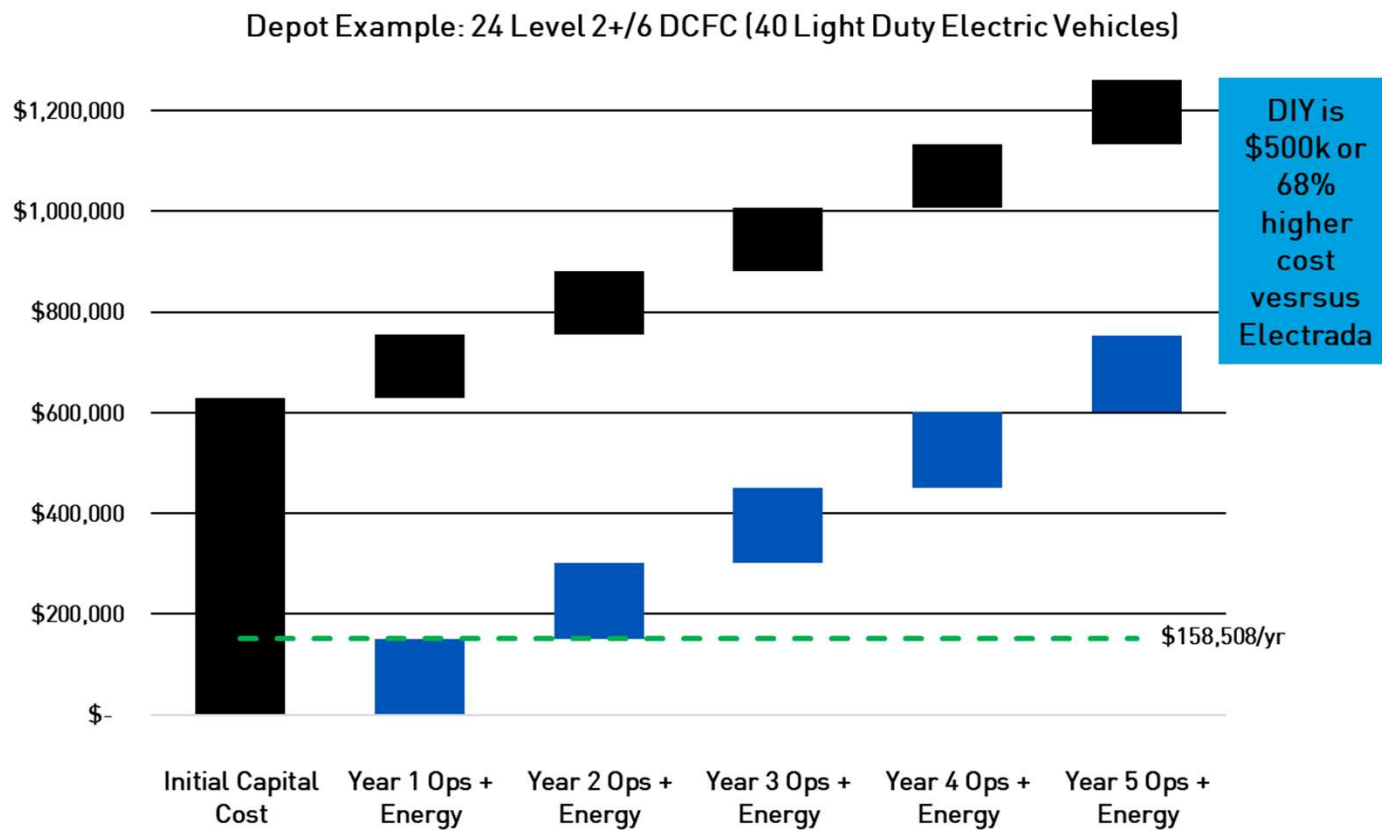
**Meticulous
planning and
project
management**



**Guaranteed
performance
and customer
success**



Charging-as-a-Service vs. DIY



DIY 5 - Year Cost Total:
\$1,261,332

- No SLA
- No Uptime Guarantee
- No Energy Management
- No Upgrades

CaaS 5 – Year Cost
Total: \$752,540

- Full SLA
- Guaranteed Uptime
- Fixed Cost
- Upgradable



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