

Funding and Financing your Sustainable Fleet

How can Sourcewell help?

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Overview

- Who is Sourcewell?
- How does Cooperative Purchasing work?
- How can we help?



Agencies face two decisions

- What are they going to buy?
- How are they going to buy it?

Agencies have two choices

- Bid it themselves
- Buy off an established contract



Cooperative purchasing can help

- Connecting buyers and sellers
- Creating efficiencies and savings



Finance options

- Supplier's internal financing options
- 3rd party supplier

Questions to consider

- How does procurement view financing?
- Does your financing have to be bid?
- What financing suppliers can help with federal tax credit?



Doing more with less



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Contracts awarded in these Sustainable Fleet Categories

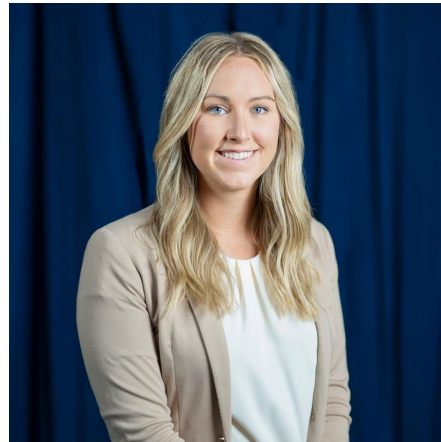
- EV Charging Infrastructure Contracts
- Electric vehicle equipment
- Electric vehicles
- Electric low speed vehicles



Other Fleet category examples

- OEM Automotive Parts & Supplies
- Fleet Management, Asset Tracking, & Telematics
- Above Ground Fuel Storage, Management, & Dispensing Equipment
- Fleet Electrification Transition Planning Management -NEW





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Thank you!