



DOING MORE WITH LESS

LEASE & FINANCE
SOLUTIONS FOR
GOVERNMENT AGENCIES
& PUBLIC EDUCATION



Sourcewell 
Awarded Contract
Contract # 011620-NCL

NCL GOVERNMENT CAPITAL | NCLGOVCAP.COM | 320.763.7600

MUNICIPAL FINANCING SPECIALIST

- ▶ State
- ▶ County
- ▶ City
- ▶ K-12
- ▶ Higher Education
- ▶ Federal
- ▶ Tribal

20+ years expertise in municipality funding. With vendor partners, we work to improve the communities we live in, one transaction at a time.



SOURCEWELL AWARDED CONTRACT FOR FINANCING



**NCL Government Capital holds the only
Sourcewell awarded contract for financing.**

BETTER TOGETHER



OVERCOME BUDGET OBJECTIONS

- ▶ I can't make this purchase until my next budget cycle
- ▶ Can we do a portion this year and some next year?
- ▶ I need to reduce my order



TAX EXEMPT MUNICIPAL LEASE

- ▶ Not the same as a “traditional lease” such as your vehicle lease
- ▶ Least expensive form of financing available to government
- ▶ Lease-to-own structure with no residual
- ▶ Very similar to a loan with the added benefit of non-appropriation



FUNDING SOURCES

- ▶ **Tax Credits**
 - Inflation Reduction Act of 2022 – Direct payments for government
- ▶ **Grant Funding**
 - Usually requires matching funds and not guaranteed
- ▶ **Tax-Exempt Municipal Leasing**
 - Can supplement to cover funding gaps and be used to help secure grant funding
- ▶ **Existing Budget**



THANK YOU



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NCL Government Capital – Paving the way for communities and schools to access the financing they need to help build a better tomorrow.



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